OREGON SBDC NETWORK
2020–2024 STRATEGIC PLAN

Vision:  The Oregon SBDC Network is Oregon’s preeminent provider of effective and innovative business advising and training services.

Mission:  Helping Build Oregon's Best Businesses

Enhancing Services

Improve spectrum of services with a focus on agility, accessibility, relevance and technology

A Establish baseline and standards for spectrum of services and programs.
Five Year Vision: Sustainable program income across all Centers.

B Create systems, platforms and processes to communicate and market the SBDC spectrum of services to clients.
Five Year Vision: Heightened awareness of SBDC.

C Deliver distance learning and virtual training and advising with a personal touch. (Create programming with deep consideration to how the instruction is led).
Five Year Vision: Reach new audiences with core SBDC training.

Strengthening Partnerships

Strengthen small business through productive partnerships and relationships with stakeholders and clients

A Leverage partnerships for shared purpose and increased referrals, funding and spectrum of services provided.
Five Year Vision: Deep partner understanding of SBDC value.

B Align SBDC strategic priorities with host, partners and stakeholders with improved understanding of best practices and related services.
Five Year Vision: Increase of host/partner investment of resources.

C Establish consistent and effective communications, promotions and marketing.
Five Year Vision: Broader exposure of SBDC value to partners.

Assisting Underserved

Assist the needs of underserved and rural businesses

A Better understand the needs of the ‘underserved’ for each region.
Five Year Vision: Clearly communicate underserved target markets.

B Improve accessibility of services in rural communities.
Five Year Vision: Rural communities have access to and are making greater use of SBDC services.

Improving Performance

Improve organizational capability, performance and sustainability

A Evaluate funding models and grow funding revenue.
Five Year Vision: Right sizing funding model with awards/incentives for Centers that have capacity and market opportunity to increase productivity.

B Refine and review performance standards and measures.
Five Year Vision: Performance driven culture.

C Maximize and enhance Center resources and focus on professional development and training creating consistency and quality throughout all Centers.
Five Year Vision: Culture of shared knowledge and collaboration.

D Maintain SBDC integrity statewide.
Five Year Vision: All Centers provide SBM Course.